York University Faculty of Liberal Arts & Professional Studies

School of Public Policy and Administration

Regional Economic Development

AP/PPAS4110/ECON4110

Term: Winter 2021

Course Instructor: Frank Miele, BES, MAES, CMMIII

Telephone: 416-845-3874 E-mail: fmiele@yorku.ca Virtual Office hours: email, cell, zoom (Thursdays from 7:00-8:30)

Synchronous Zoom Discussion Dates: Bi-Weekly Thursdays 7:00pm-8:30pm (Jan.14, 28; Feb.11, 25; Mar 25). If other discussions are required, arrangements will be made. Please note this is course depends on remote teaching and learning. There will be no in-person interactions or activities on campus.

Technical requirements for taking the course:

Several platforms will be used in this course (e.g., Moodle, Canvas, Zoom, etc.) through which students will interact with the course materials, the course director, as well as with one another. Please review the syllabus to determine how the class meets (in whole or in part), and how office hours and presentations will be conducted. Students shall note the following:

- · Zoom is hosted on servers in the U.S. This includes recordings done through Zoom.
- · If you have privacy concerns about your data, provide only your first name or a nickname when you join a session.

• The system is configured in a way that all participants are automatically notified when a session is being recorded. In other words, a session cannot be recorded without you knowing about it.

Technology requirements and FAQs for Moodle can be found here - <u>http://www.yorku.ca/moodle/students/faq/index.html</u>

Students will need a computer with a webcam and microphone, and/or a smart device with stable, higher-speed internet connection to fully participate in the course. We will have tutorial/seminar discussions and you will be presenting your research results online through Zoom video. Here are some useful links for computing information, resources and help:

<u>Student Guide to Moodle</u> <u>Zoom@YorkU Best Practices</u> <u>Zoom@YorkU User Reference Guide</u> <u>Computing for Students Website</u> <u>Student Guide to eLearning at York University</u>

To determine Internet connection and speed, there are online tests, such as <u>Speedtest</u>, that can be run.

COURSE DESCRIPTION:

LED is the process of creating wealth through the mobilization of human, financial, capital, physical and natural resources to generate marketable goods and services. The role of the economic developer is to influence the process for the benefit of the community through expansion of job opportunities and the tax base. The overall objectives are to attract new investments, retain or create jobs, generate tax revenues, secure the community's tax base and promote the community's financial wealth. The course will focus on the theory and practice of economic development at the Regional and Local Community.

The study of LED is based on detailed understanding of the origins, current best practices and future approaches within this evolving discipline. The course is of interest to students who wish to consider a career in regional and LED or for those who wish to supplement their major with public policy course focused on local economic development fundamentals. Since the 1990s, the importance of the study of LED has grown as communities and regions search for innovative ways to diversify their economic activities.

There will be an Experiential Education (EE) component to this course that will allow students to learn through the experience of being involved with private and public organizations that work directly or indirectly with Economic Development Professionals. Students will be exposed to a range of local development issues, including entrepreneurship, information technologies, marketing, labour market process, service sector expansion, globalization, strategic economic planning, environmental impact assessments and sustainability, tourism, rural economic development, strategic alliances and foreign direct investments, key performance measurements, economic impact analysis, and the relationship of the media and politicians within the context of LED.

Several research topics will be assigned to students who will be challenged to provide some critical reflection on what is possible and what is not possible in LED. Students will be required to structure their assignments by considering what currently works well, what could be improved, and what the ongoing barriers to change are. Individual and group presentations are required as will full class participation.

COURSE OBJECTIVES:

The newly developed online course provides students with an understanding of the theory and practice of Local Economic Development (LED). The course takes a pedagogical approach that blends theory and coursework with practical, concrete experience. Within the context of the learning outcomes of the course, this approach allows students to acquire real life experience and reflect upon this experience such that they deepen their understanding of theory.

The students will gain knowledge of the working relationship between economic development practitioners and other professionals, the marketing tools used to retain and attract businesses, promoting tourism and conventions and networking function vis-à-vis the private sector, the utilities sector, and working relationships with other levels of government and agencies. LED is a multifunctional discipline that engages a multitude of NGOs, including but not limited to, municipal government and the municipal act, other government legislation relating to growth, environment, smart communities and IT innovation, marketing/public relations/communications, urban planning, local politics, economics, and many others.

COURSE ORGANIZATION:

We will cover a lot of ground in very little time and it's important that you keep up with the readings and Zoom lectures. Prior to the lectures, you will have done the readings in the textbook. The PowerPoint deck and lectures contain the basics and should not be used as your only reading guide.

This course is divided into 5 modules. You should begin the course in Module 1 and complete it and the discussion board question before moving to the next module. The modules have been organized in sequential order, so that you build the appropriate skills and enhance critical knowledge as you move from one module to the next. While you can complete the modules at your own pace, a suggested timeline for completing the course has been provided in the schedule of readings, activities and quizzes.

For each module, there is a series of assigned readings that must be completed. To help you make sense of the assigned text, each module and the lecture topic therein are accompanied by a brief podcast/video lecture/narrated PowerPoint presentation/notes.

You will have until the end of each module to complete and submit all work [assignments/tests] for that module. You are encouraged to submit your assignments before the final due dates listed in the schedule of readings.

The first part of the online lecture will start with a summary of the issues and a case study or two, and the balance will require your analysis and/or questions for discussion purposes.

The online learning approach will allow students to read the chapters and engage in live discussion/activities with the Course Director and classmates during the live online discussions. The Course Director will randomly select the groups. The quizzes will be based on the module/lectures and chapters in the textbook. The module topics lectures are designed asynchronously, meaning that while there are several Zoom lectures during the semester, students can complete each Zoom lectures at any time that is convenient to them. However, once you have reviewed the Zoom lectures the discussions/questions should be completed as well.

COURSE REQUIREMENTS:

Reviewing the lectures, participating at live discussion meetings, each topic readings from the textbook prior to the lecture are required and relevant for discussion.

The entire course, including submission of assignments, discussions, test-taking, will take place on the course's Moodle. You will learn the course material on your own pace when you follow the schedule of readings and activities.

EXPECTED LEARNING OUTCOMES:

By the end of the course, students will be able to:

- Describe the fundamentals of LED and the difficulties and shortcomings of the profession and the viable solutions that have been offered to try to address these concerns.
- Present a detailed presentation, from either a multidisciplinary and/or interdisciplinary perspective, on the elements of LED that deal with a critical issue or problem confronting local and regional levels of government.
- Contribute to individual and group learning on the subject matter of the course by providing constructive observations, commentary and reflections on their colleagues' contribution and work in the course.
- Through a weekly dialogue and exchange demonstrate progressively enhanced skills in listening and engaging in constructive and mutually respectful discussion, debate and cogent discussions.
- Formulate a clear research question and conduct relevant research on the question and present a thorough analysis, with a coherent set of concise findings, and write a research paper or report on a specific issue and/or problem confronting LED today and how it might be resolved with policy formulation(s).
- Learn through the "personal experience" of being engaged/involved and/or placed with an organization that works directly or indirectly with organizations directly involved in LED.
- Gain relevant research and "work" experience on "real life" LED issues within the broader community and/or in the field.
- Understand, appreciate and to reflect on praxis, the relevance and application of conceptual and theoretical knowledge and information found in the literature, and expounded in the classroom, to what happens in practice in the broader community and within organizations who work with regional and local levels of government.
- Reinforce and promote a "deeper" learning and understanding of the subject matter and discipline.
- Discover how government and private sector organizations in this field operate in practice, including, such things as, the structural, organizational and jurisdictional relationships among various levels of the profession.
- Make valuable connections in the field that may lead possibly to future employment opportunities.

Course Textbook

Miele, F. (2021). *Local Economic Development: An Introspective on Theory and Practice* (2nd ed., Vol. 2). Toronto, Ontario: The Economic Development Journal of Canada.

The digital textbook can be purchased by contacting the publisher directly and make an e-transfer to <u>textbookled@gmail.com</u> - \$100)

Evaluation Chart

Assessment	Value (% of final grade)	Due Date
Quiz 1 – Module 1	15	Jan 21
Quiz 2 – Module 2	15	Feb 4
Quiz 3 – Module 3	15	Feb 22
Quiz 4 – Module 4	15	March 4
Live Zoom Discussion Dates		Jan.14, 28 Feb.11, 25 Mar 25
Discussion Board	10	After completing each Module – Final deadline March 11
Group Report & Presentations	30	March 25 Synchronous or Asynchronous presentations (Zoom, PPT-Recorded Slide Show)
Total	100%	

Course Policies

GROUP RESEARCH REPORT and PRESENTATION GUIDELINES

- **Group Reports and Presentations:** Final presentations will be 10 min./group and submitted virtually with recording (max 10 slides). The final report will contain some or all your ppt illustrations material including infographics, with proper MLA citations. See more details on the group topics and report guidelines under GROUP PROJECTS on the Moodle page.
- **Rubric:** a) the quality of your analysis, b) the extent to which your analysis shows that you have read and understood the course readings for your group presentation and other relevant readings from previous classes, and c) the clarity of your presentation, which means that your presentation must be grammatically correct and well structured.

Online Quizzes

The new quizzes are based on each chapter of the course textbook and lectures. Approx. 30 multiple choice, true and false, and fill in the blank questions in a timeframe will be administered online. Do your quiz online research well in advance.

Participation/Discussion Board

On a bi-weekly basis, Thursday nights from 7:00-8:30 a live Zoom meeting will take place where students will

participate in a discussion question for the topic(s) focused on the readings, lecture material, and questions/comments you may have.

Module (2 marks/ question)	Discussion Board Question (100 words)
Module 1	Covid-19 has dramatically changed every element
	of a community. Should a community review their
	Economic Development Strategic Plan (EDSP) and
	update it to reflect this situation? While reviewing
	a community's EDSP, identify one of the most
	important goal you think should be updated and
	why?
Module 2	What is your preferred Marketing tactic and explain
	why it would be more effective today?
Module 3	Since 80-90% of the jobs in a community are created
	by existing businesses, should do EDPs and
	Politicians spend any time and effort in FDI and
	why?
Module 3	Downtowns are back! To what extent are BIAs the
	key organization in supporting retailers post
	COVID-19? Identify a policy and/or program BIAs
	acre implementing to support their members during
	pandemic.
Module 4	Public relations is one of the most important form of
	marketing in Economic Development. Identify a
	local Economic Development PR issue in a municipality and share your analysis of its
	effectiveness.
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5 Discussion Board Questions

Module Topics and Readings

REQUIRED readings must be done prior to the lecture. After the class, go through the readings again more carefully. The quantity of the required readings is quite reasonable; you should have no difficulty keeping up. The suggested readings are there primarily to help you with additional research for group paper.

Regional Economic Development Lecture Modules	
Module 1	Topic 1: Local Economic Development Overview
2 recorded	Readings Required:
lectures	Miele, F. (2021). Local Economic Development: An Introspective on Theory and Practice (2nd ed.,
	Vol. 2). Toronto, Ontario: The Economic Development Journal of Canada.
	Michael Luger, "The Role of Local Government in Contemporary Economic Development"
	Suggested:
	Province of Manitoba. (2007). Community Economic Development for the Local Economic
	Development Officer. Brandon, Manitoba: Manitoba Ministry of Agriculture, Food, and Rural
	Development.
	DC, <u>"Future Ready: Preparing for Tomorrow's Economy"</u>
	IEDC 2012. Nourick, Shari. New Realities for Economic Development Organizations EDRP
	Publications page
	Videos:
	1. Economic Development Matters Video - EDAC

	2. <u>Conventional Economic Development is Dead Wrong Greg Tehven </u>
	<u>TEDxStPeterPort</u>
	EDCO Podcast about the role of LED in community building municipalities
	Topic 2: Economic Development Strategic Planning Process
	Readings Required:
	Miele, F. (2021). Local Economic Development: An Introspective on Theory and Practice (2nd ed.,
	Vol. 2). Toronto, Ontario: The Economic Development Journal of Canada.
	Free Management Library, <u>"All About Strategic Planning"</u>
	Suggested:
	Goldbard, Arlene (2011). "A Guide to Strategic Planning." Ndi.org. National Democratic Institute,
	n.d. Web. 10 November 2011.
	Lim, S. (2019). 20 Short-Term Goals Examples and Why They Are Important. Retrieved from
	https://stunningmotivation.com/short-term-goals-examples/
	McKay, Emily Gantz. (2011). Strategic Planning: A Ten-Step Guide. Based on materials originally
	prepared for use with SHATIL, the technical assistance project of the New Israel Fund. Modified
	for the National Council of La Raza, and further modified for MOSAICA, May 1994 and July
	2001. Retrieved from
	https://siteresources.worldbank.org/INTAFRREGTOPTEIA/Resources/mosaica_10_steps.pdf
	Videos:
	1. <u>Strategic Planning Process at York Region Video</u>
	2. <u>Strategic Planning Toolkit for LED Video</u>
	Discussion Question: Covid-19 has dramatically changed every element of a community.
	Should a community review their Economic Development Strategic Plan (EDSP) and
	update it to reflect this situation? While reviewing a community's EDSP, identify one of
	the most important goal you think should be updated and why?
Module 2	Topic 3: Economic Impact Analysis & Performance Management
3 recorded	Readings Required:
lectures	Miele, F. (2021). Local Economic Development: An Introspective on Theory and Practice (2nd ed.,
	Vol. 2). Toronto, Ontario: The Economic Development Journal of Canada.
	Course Textbook, Ch 9 & 10 "Economic Impact Analysis" & "Performance Management"
	Suggested:
	Trevor Tombe, <u>"CBC Radio Program 2016"</u>
	Louise Watson, <u>"Could these Bad Habits be Causing your Performance Measurement Struggles?"</u>
	Videos:
	1. Oshawa GM Assembly Plant Closes Nov. 25, 2018
	2. <u>Performance measurement toolkit in LED video</u>
	3. What is the point of an EIA video
	Tonic A: Economic Dovelonment Marketing
	Topic 4: Economic Development Marketing Readings Required:
	Miele, F. (2021). Local Economic Development: An Introspective on Theory and Practice (2nd ed.,
	Vol. 2). Toronto, Ontario: The Economic Development Journal of Canada.

	FCM, (2015). <u>"Community Branding and Marketing"</u>
	Suggested: Baker, Bill (2012). Destination Branding for Small Cities: The essentials for successful place branding. Creative Leap Books: Portland, Oregon, U.S.A.
	Chadwick, I. (2014). Brands, Buzz & Going Viral: A sourcebook of modern marketing strategies, tips, and tactics to promote your municipality. Union, Ontario: Municipal World Inc.
	Canada, Eric P. (2018). <i>Economic Development for the Team</i> . Chicago, U.S.A.: Blane, Canada Publishers.
	Potter, S. (2015). <u>"The Growth of Municipal Marketing"</u>
	Ubalde C. Anatalio & Eric Simundza (2008). <i>Economic Development Marketing: Present and Future</i> . UC Berkley, U.S.A.: GIS Planning Inc.
	Videos:
	 <u>The City of Alpharetta video</u> <u>10 Key Trends in Economic Development Websites Webinar</u>
	 Discussion Question: What is your preferred Marketing tactic and explain why it would be more effective today.
	Topic 5: Foreign Direct Investment and Strategic Alliances
	Readings Required: Miele, F. (2021). <i>Local Economic Development: An Introspective on Theory and Practice</i> (2nd ed., Vol. 2). Toronto, Ontario: The Economic Development Journal of Canada.
	Development Counsellors International. (2019). <u>U.S. Executives' Perception of Canada's Business</u> <u>Climate: A view from the lower 48</u>
	Suggested: Novae Res Urbis, <u>"More Than Just Tax Breaks"</u>
	Novae Res Urbis, <u>"More Than Just Tax Breaks"</u> Daily Harald, <u>Wisconsin Offers Foxconn \$3B</u> Joseph A. Montgomery, <u>"Strategic Alliances: A Concept for Global and National Marketing"</u> Videos:
	Novae Res Urbis, <u>"More Than Just Tax Breaks"</u> Daily Harald, <u>Wisconsin Offers Foxconn \$3B</u> Joseph A. Montgomery, <u>"Strategic Alliances: A Concept for Global and National Marketing"</u>
Module 3 4 recorded lectures	Novae Res Urbis, <u>"More Than Just Tax Breaks"</u> Daily Harald, <u>Wisconsin Offers Foxconn \$3B</u> Joseph A. Montgomery, <u>"Strategic Alliances: A Concept for Global and National Marketing"</u> Videos: 1. <u>What is FDI video</u>

	Flaming, Harold (2000). Retention and Expansion: A Community-Based Model. Retrieved from	
	http://www.ecdevjournal.com/en/News/index.aspx?feedId=cf33f2f4-daa0-404b-a434-	
	5df5da21830f&newsId=62968a9c-832a-4035-bf5c-e98d1cc068c0	
	Suggested:	
	Marco Marino & Lina Dechellis, (2019). "Welcome to our Cities. Please Build"	
	Business Development Corporation (2019). "BDC Transition Planning" Retrieved from	
	https://www.bdc.ca/en/articles-tools/entrepreneur-toolkit/ebooks/pages/transition-guide.aspx	
	BR+E in Ontario (2019). Business retention and expansion in Ontario. Retrieved from	
	https://www.ontario.ca/page/business-retention-and-expansion-program	
	Business Retention and Expansion Program SEDA (2019). Business Retention and Expansion	
	Program in Saskatchewan. Retrieved from <u>https://www.seda.sk.ca/html/SEDA-Services/Business-</u>	
	Retention-Expansion/index.cfm	
	Videos:	
	1. Business Retention and Expansion - Minnesota	
	2. <u>Facing the Demographic Shift in Rural Business</u>	
	• Discussion Question: Since 80-90% of the jobs in a community are created by existing	
	businesses, should do EDPs and Politicians spend any time and effort in FDI and why?	
	Tania & Tauriana Davidan mante Davintarium Davitalization (Unkan Davinale One arturity Sites	
	Topic 8: Tourism Development; Downtown Revitalization/Urban Renewal; Opportunity Sites	
	Readings Required:	
	Miele, F. (2021). <i>Local Economic Development: An Introspective on Theory and Practice</i> (2nd ed., Vol. 2). Toronto, Ontario: The Economic Development Journal of Canada.	
	vol. 2). Toronto, ontario. The Economic Development Journal of Canada.	
	Sousa, C. D. (2017). Trying to Smart-In-Up and Cleanup Our Act by Linking Regional Growth	
	Planning, Brownfields Remediation, and Urban Infill in Southern Ontario Cities. Urban Planning,	
	2(3), 5. doi:10.17645/up.v2i3.1026	
	Suggested:	
	Audrey Jamal, <u>"Are Downtowns Back?"</u>	
	Kingston Downtown Action Plan	
	Ontario's Brownfields Redevelopment Cleanup Plan	
	 Discussion Question: Downtowns are back! To what extent are BIAs the key 	
	organization in supporting retailers post COVID-19? What kinds of programs and support	
	policies and programs are they implementing? Provide a current BIA COVID-19 program.	
Module 4	Tania Q., Canad Cavarnanaa, Ethiaa, and Dublia Dalationa	
Module 4 3 recorded	Topic 9 – Good Governance, Ethics, and Public Relations	
lectures	Readings Required:	
10010165	Miele, F. (2021). <i>Local Economic Development: An Introspective on Theory and Practice</i> (2nd ed., Vol. 2). Toronto, Ontario: The Economic Development Journal of Canada.	
	vol. 27. Toronto, ontario. The Economic Development Journal Of Callaud.	
	Ed Burghard, "Advertising Ethics in Local Economic Development"	
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	Michael Pealow, (2017). <u>A New Tool for Educating Elected Officials on Economic Development</u>
	and the Role of the EDP
	Byrum, K. (2019). Public relations strategies and tactics. San Diego, CA: Cognella Academic
	Publishing.
	Suggested:
	National League of Cities, "The Role of Local Elected Officials in Economic Development"
	The Role of Local Elected Officials in Economic Development(Opens PDF document): 10 things you
	should know, National League of Cities-Center for Research & Innovation (2010).
	Windsor Star, Craig Pearson, <u>"Councillor wants more Accountable Economic Development</u>
	Corporation"
	Adam Daslaw ((Tan E DD and Communications Treads))
	Adam Dooley, <u>"Top 5 PR and Communications Trends"</u>
	IEDC 2015. Ethics Training Manual (PDF on Moodle page)
	IEDC 2015 – Policies and Procedures for IEDC Code of Ethics Enforcement
	PR Videos
	This video reviews the definition of PR, and explores the different types and functions of PR, such
	as employee relations (internal PR), campaigns and politics, government relations, and media
	relations.
	What is Public Relations?
	This video explores PR strategies and tactics, in the context of the PR planning process. This video
	is part of a series that I developed for my Introduction to PR class at Bridgewater State University.
	https://www.youtube.com/watch?v=IEw9MToY50s
	Working with Politicians videos
	Former Minister of Economic Development for the Province of Ontario, Sandra Pupatello, resigns
	as the Executive Director of the Windsor Essex Economic Development Corporation. What
	precipitated Ms. Pupatello resignation? Was she overreacting to Councillor Hilary Payne's
	questions of the number of jobs and businesses attracted by the Corporation (ROI)?
	1. <u>https://www.youtube.com/watch?time_continue=2&v=XHHFF1jhEHc&feature=emb</u>
	2. <u>https://www.youtube.com/watch?v=q4M0LDHNk_U&feature=emb_logo</u>
	• Discussion Question: Public relations is one of the most important form of marketing
	in Economic Development. Identify a local Economic Development PR issue in a
	municipality and share your analysis of its effectiveness.
	Group Presentation Module
Module 5	Group Presentations Via Zoom, PPT Recorded Slide Show (10 min). Assignments must be
	submitted the day before your presentation, through the Moodle Portal.
	Lateness Penalty: Assignments received later than the due date will be penalized 5% per day, 7
	days a week. Exceptions to the lateness penalty for valid reasons such as illness, compassionate
	grounds, etc., may be entertained by the Course Instructor but will require supporting
	documentation (e.g., a doctor's letter).
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Academic Integrity (Plagiarism)

Academic honesty and integrity

In this course, we strive to maintain academic integrity to the highest extent possible. Please familiarize yourself with the meaning of academic integrity by completing SPARK's <u>Academic Integrity module</u> at the beginning of the course. Breaches of academic integrity range from cheating to plagiarism (i.e., the improper crediting of another's work, the representation of another's ideas as your own, etc.). All instances of academic dishonesty in this course will be reported to the appropriate university authorities, and can be punishable according to the <u>Senate Policy on Academic Honesty</u>.

Turnitin

To promote academic integrity in this course, students will be normally required to submit their written assignments to Turnitin (via the course Moodle) for a review of textual similarity and the detection of possible plagiarism. In so doing, students will allow their material to be included as source documents in the Turnitin.com reference database, where they will be used only for the purpose of detecting plagiarism. The terms that apply to the University's use of the Turnitin service are described on the Turnitin.com website.

Course information

All students are expected to familiarize themselves with the following information:

- <u>Student Rights & Responsibilities</u>
- <u>Academic Accommodation for Students with Disabilities</u>

ABOUT

Professor Miele has held several senior leadership positions in six municipalities over his 35-year career as a former Commissioner of Economic Development for the City of Niagara Falls, Scarborough, Vaughan and City Manager for three rural Ontario towns.

Among his many accomplishments in municipal development and administration, Professor Miele has been an active voice on several inter-municipal boards and associations. He is recognized by the Economic Developer's Council of Ontario with the prestigious EDCO Achievement Award, two EDCO President Awards for his service int the profession. The International Economic Development Council awarded him the education award for his outstanding long-term contribution toward enhancing the educational advancement of the EDP. He was the President of the Ontario Municipal Management Institute and received the Queen Elizabeth II Diamond Jubilee Medal.

Professor Miele is a credentialed municipal manager through the Ontario Municipal Management Institute and holds an undergraduate degree in Urban & Regional Planning with a minor in Political Science and a master's degree in Local Economic Development, both from the University of Waterloo. The author of "Local Economic Development: An Introspective on Theory and Practice" is used for educational purposes. He is also the publisher and editor of the Economic Development Journal of Canada (<u>www.ecdevjournal.com</u>). He has been teaching Economic Development since 1992.

For further clarification or guidance, contact Professor Miele - fmiele@yorku.ca